



YOUNG PROFESSIONALS IN ENERGY



## San Francisco Bay Area Chapter

**2018 Annual Report**

## Executive Summary

YPE SF Bay Area (“YPE SF”) is a California nonprofit Public Benefit Corporation incorporated on June 23, 2014. YPE SF is organized and operated exclusively for charitable and educational purposes and has Internal Revenue Code Section 501(c)(3) tax-exempt status. All Board Members and Executive Committee members of YPE SF are unpaid volunteers.



YPE SF is a local chapter of the global Young Professionals in Energy nonprofit organization, which includes over 40,000 members across 40 chapters. We facilitate the advancement of young professionals in the energy sector by providing opportunities for professional networking and knowledge sharing. YPE empowers its members to be leaders in their communities and the global energy industry through various event-oriented initiatives. Our events range from networking mixers and energy facility tours to speaker seminars that explore scientific industry topics. YPE always looks for creative ways to bring energy professionals together to connect. We also host community and student events as part of our organization’s ongoing commitment to social and educational responsibility.

### Key 2018 Accomplishments:

- Threw 22 great events, including many co-sponsored and partner events
- Continued the tradition of securing keynote speakers for dedicated events and upgraded our annual gala featuring leading industry experts including Chérie Healey, Dan Shugar, Anne Hoskins, Andrew Beebe, & Emily Kirsch, among many others.
- Continued popular and landmark events like the Happy Hour ON the Bay for the third year
- Supported and held four community volunteer and fundraising events, including volunteer days with Golden Gate Parks Conservancy and SF Marin food bank, and fundraisers for Keep Tahoe Blue, and Empowered By Light.
- Held a women-focused event with speaker Chérie Healey and supporting sponsors
- Fine tuning our mission and goals to ensure the long-term financial sustainability of the chapter.
- Partnering with nearly all of the San Francisco Bay Area’s other energy professional associations.
- Established a scholarship program focusing on environmental and environmental justice issues.

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## 2018 Event Summary

In 2018, YPE threw 22 enriching events, including those in partnership with other organizational partners and sponsors. These events included:

Month	Event
<b>February</b>	YPE: Climate Action at the Local Level YPE 2018 Kickoff Happy Hour
<b>March</b>	YPE Volunteer Day - Golden Gate Parks Conservancy YPE Keeps Tahoe Blue - a happy hour fundraiser
<b>April</b>	YPE loves SF Marin Food Bank - Volunteer Night SF PUC Facility Tour YPE Presents: A Look at the Evolving Resource Landscape for Energy Startups Conversation on the Future of the Clean Power Plan YPE Earth Day Hike in Tilden Regional Park
<b>May</b>	YPE Energy and Agriculture Panel
<b>June</b>	YPE Film Night: Point of No Return, Bay Area Premiere @ SFDocFest YPE SF Giants Game! feat. Sustainability Tour of AT&T Park YPE Mentor-Mentee Happy Hour Young Professionals in Energy June Happy Hour
<b>August</b>	California's Transition to 100% Zero-Emission Bus Fleets YPE SF Bay Area Industry Mixer with Cambridge and Oxford MBAs YPE's on a Boat! Wind-Powered Happy Hour ON the Bay - Part III
<b>September</b>	YPE Welcome to the City Happy Hour
<b>October</b>	Transitioning California to 100% Clean Energy emPOWERED Women featuring Chérie Healey
<b>November</b>	The Future of Energy & Blockchain Technologies
<b>December</b>	2018 YPE Gala with Dan Shugar, Anne Hoskins, Andrew Beebe, & Emily Kirsch

## Team

Our accomplishments would not be possible without our amazing team of volunteers. We are a passionate bunch of energy nerds who enjoy making YPE SF a bigger and better organization for today and tomorrow's energy community.

### Board of Directors



#### **Marisa Sweeney, *Director and Co-President***

Marisa Sweeney is an Investment Associate on the underwriting team at Generate Capital, a specialty finance company based in San Francisco, California, that partners with project developers and technology manufacturers in the renewable energy, technology, and sustainability sectors. At Generate, she focuses on financing solar PV projects across the US.

Prior to Generate, Marisa worked in New York as a strategy analyst at Onyx Renewable Partners, a Blackstone Portfolio Company. At Onyx, she worked on the acquisition of a portfolio of US C&I assets from SunEdison. Marisa started her career at Goldman Sachs as a credit analyst.

Marisa has a B.A in Politics Philosophy and Law and a B.S. in Management/Finance from Binghamton University (SUNY). Marisa is a yogi and casual jogger who never turns down the opportunity to try new food!

[marisa.sweeney@ypenergy.org](mailto:marisa.sweeney@ypenergy.org)



#### **Rishi Simha, *Director and Co-President***

Rishi is on a mission to combat climate change. He currently works in corporate finance for SolarCity, informing executive decision-making with quantitative analyses. He has worn many hats such as running the firm's cash forecast, managing an 8-figure revolving credit facility, and evaluating the economics of solar installations across dozens of states.

Prior to SolarCity, Rishi worked on BlackRock's Multi-Asset Solutions team analyzing the competitive positioning of its mutual funds and helping launch [www.blackrock.com/charts](http://www.blackrock.com/charts). Rishi earned a B.S. in Economics from the University of Pennsylvania's Wharton School. In his spare time, Rishi enjoys playing basketball, exploring new restaurants with friends, and recruiting people to join the renewable revolution.

[rishi.simha@ypenergy.org](mailto:rishi.simha@ypenergy.org)



**Nikhil Gargeya, *Director and CFO***

Nikhil is passionate about finding and enabling core solutions to challenges around decarbonization, climate change mitigation, and the ongoing shift in our energy system. As Partnerships Manager at Cyclotron Road, Nikhil Gargeya works to expand the program’s broad network and foster symbiotic connections between the companies and industry partners that are seeking hard-technology innovations. Prior to joining Cyclotron Road, Gargeya spent 3 years with Siemens TTB (now next47), a corporate venturing organization, where he worked on strategic engagements with startups touching energy and industry verticals.

Gargeya holds a B.S. in environmental science from the College of Natural Resources (CNR) at U.C. Berkeley and was a 2018 CELI fellow. On his own time, he enjoys South Asian history and culture, getting out into nature, and enabling the shift to sustainable, equitable food and energy systems.



**Brandon Levy, *Director and VP Marketing and Communications***

Brandon is a strategist focused on market-based solutions to climate change. At the California Clean Energy Fund (CalCEF), Brandon helps manage CalSEED, a funding and professional development program for innovators and entrepreneurs working to bring early-stage clean energy concepts to market. Prior to CalCEF, Brandon worked as a consultant for 3Degrees and Alameda County Sustainability and as a Sr. Account Executive for NTENT.

Brandon holds an M.B.A. in Sustainable Management from the Presidio Graduate School and a B.A. in International Affairs from the George Washington University. His biggest passion is listening to and creating music, traveling, playing basketball, and engaging in contemplative practices.



**Reena Fram, *Director and VP Strategic Growth***

Reena works as a Program Associate at Energy Foundation, a clean energy grant maker. At EF, she supports the States and Regions Program, coordinating regional teams around clean energy strategy development, cohesive grant making across regions, and fundraising for the field. Her passion for clean energy stems from growing up in California's central valley, a region impacted heavily by poor air quality, and from a year abroad in Berlin gaining exposure to clean energy technologies.

Reena earned her B.A. in Political Science and German from the University of California, Santa Barbara. In her free time, you can find her skiing in Tahoe, hiking the beautiful Bay Area trails, or chowing down at Oakland's many restaurants.



**Monica Testa, *Director and VP Partnership & Outreach***

Monica is a Project Originator for NextEra Energy Resources, a leading renewable energy developer and the world's largest generator of energy from the wind and sun, with over 16 GW in operation. Monica is focused on generating and executing 1-20MW solar PV and energy storage deals for utility, municipal, and corporate clients in the Western U.S. Prior to joining NextEra, Monica earned her Master's Degree in Energy & Resources at UC Berkeley and worked at the California Public Utilities Commission. At the CPUC, she focused primarily on the Long Term Procurement Planning and Electric Vehicle Pilot Program proceedings.

Monica moved to the Bay Area from Vermont, where she worked as an Associate Project manager for Efficiency Vermont, focused on helping contractors certify residential new construction projects under the national Energy Star for Homes certification. She spends her free outside or curled up with a good book. You can usually find her snowboarding, surfing, hiking, and exploring —she enjoys both mountains and urban landscapes, near and far.



**Buck Endemann, *Director and Secretary***

Buck Endemann is a partner at K&L Gates LLP, an international law firm with a particular focus on helping businesses achieve their energy and environmental priorities. Located in the San Francisco office, Buck helps clients build, buy, finance, and sell renewable and traditional energy assets and the energy and environmental attributes that those assets generate. Buck also provides comprehensive environmental counseling on infrastructure, remediation, and redevelopment projects, including advice on air, water, species, and waste compliance issues, and represents clients in related litigation. Prior to joining K&L Gates, Buck practiced in the San Francisco office of Paul Hastings and the San Diego office of Latham & Watkins.

Buck is a frequent writer and speaker on a variety of energy related topics, with a recent focus on California's energy storage policies. He is a proud graduate of the University of San Diego School of Law, where he served as lead editor of the Law Review, and spent his first year out of law school clerking for U.S. District Judge Thomas J. Whelan in the Southern District of California. Buck has served on the USD Law alumni board for several years, and has worked extensively with the KIPP network of charter schools.

**Events Committee**



**Austin Mertz, *Events Committee***

Austin Mertz is a Business Intelligence Analyst at ChargePoint, the world's largest electric vehicle charging network. At ChargePoint, he manages the Sales team's internal reporting suite and works to drive company-wide efficiency through data automation and process improvement.

Prior to ChargePoint, Austin worked as a product manager for a cybersecurity startup in Detroit, Michigan while serving as a Venture for America Fellow. Austin has also worked for a microfinance fund, conducted urban planning research for the City of Boston, and interned at the non-profit Endeavor.

Austin holds a B.A. in Economics from Brown University. In his spare time, Austin is an avid fan of backpacking, Philadelphia sports, trivia, and karaoke.



**Emily Wallace, *Events Committee***

Emily Wallace is an Assistant Environmental Engineer at Burns & McDonnell, a full-service engineering, architecture, construction, environmental and consulting solutions firm based in Kansas City, Missouri. Her focus is in environmental permitting and compliance, remediation, design, and project controls.

Her interest in energy and sustainability leadership blossomed while pursuing her undergraduate degree. She was President of the American Society of Civil Engineers (ASCE), a member of the Berkeley Energy and Resources Collaborative (BERC), travelled to Peru with Engineers Without Borders (EWB), and participated in UC Berkeley's Solar Spring Break with GRID Alternatives, installing photovoltaic systems on low-income housing.

Emily has a B.S. in Civil & Environmental Engineering from the University of California, Berkeley. In her spare time, she enjoys travelling to new places, painting landscapes, writing, hiking and playing soccer.



**Chris Parker, *Events Committee***

Chris is an attorney in the Administrative Law Judge Division of the California Public Utilities Commission. At the Commission, he works closely with the Administrative Law Judges to draft rulings and decisions and to brief Commissioners on controversial issues. He has worked on Net Energy Metering (NEM 2.0), the Green Tariff Shared Renewables Program (GTSR), Time-of-Use Pricing, and residential rate reform. His practice includes energy regulation, financing, and transactions, such as power purchase agreements, renewable and solar incentives, tax incentives, interconnection rules, feed-in tariffs, qualifying facilities, permitting for development and operating authority, and CEQA environmental review. He is especially knowledgeable about jurisdictional issues, tax and accounting for electric corporations, and rate setting for investor-owned utilities. Prior to law school, Chris performed research on the American Recovery and Reinvestment Act at the Sierra Club, did market research for an East Coast solar integrator, and worked in political fundraising. Chris received his J.D. from UCLA School of Law, where he completed a specialization in tax and business law through the Lowell Milken Institute for Business Law & Policy and externed with the Honorable Alex Kozinski of the Ninth Circuit Court of Appeals. He holds a B.S. in Economics from Duke University. In his spare time, Chris enjoys homebrewing beer and training for the Inca Trail.



### **Bill Cheng, Events Committee**

Bill is a seasoned Program/Project Manager with experience at Google, Tesla, Nexant, PG&E, and the CAISO. He has worked on a wide variety of energy topics, including advancing innovations in autonomous vehicle development and testing, electric vehicle serviceability, SaaS solutions for energy efficiency, risk management in wholesale electricity market, and regulations and procedures in power grid operations. Bill graduated from University of California Berkeley with a dual degree in Industrial Engineering and Energy Engineering. He is a photography and sports enthusiast, and spends his off hours snapping photos of night sky or snowboarding on the slopes.



### **Ethan Bialick, Events Committee**

Ethan is a Sales Analyst at Stem Inc., the world's largest energy storage network. At Stem, he models customer economics for enterprise accounts, operationalizes new offerings, and serves as Scrum Master for his team's development work. Prior to Stem, Ethan was a Business Analyst at Chai Energy, a residential demand response and energy monitoring software developer.

Ethan is an environmentalist at heart with a passion to align his actions with his values. Since 2015, he has actively tracked his carbon emissions and reduced his annual carbon emissions by more than half. Ethan also drives sustainability projects in a network of intentional communities called the Haight Street Commons.

Ethan studied Data Science at the USC Marshall School of Business. Outside of his environmental projects, he is a jazz pianist, animator, and avid biker.



**Jayant Kairam, *Events Committee***

Jayant Kairam is a seasoned public sector change agent. He is currently Deputy Assistant General Manager at the San Francisco Public Utilities Commission where he oversees the agency's community benefits programs and leads a variety of agency-wide priorities and initiatives. Prior to joining the SFPUC, he was California Director, Clean Energy for the Environmental Defense Fund. At EDF he lead state-wide campaigns to encourage policy solutions that integrate California's growing renewable and distributed energy resources, and empower California customers with more and better data, and regularly engaged stakeholders in the private sector, NGO and regulatory and legislative sectors. Before joining EDF, Jayant was Chief Operating Officer at the New York Business Integrity Commission. In this role, he oversaw the agency's policy portfolio and spearheaded successful reforms to the commercial waste sector that improved air quality, recycling rates and consumer protections for New York City residents and businesses.

Prior to his role at the Commission, Jayant worked as a Senior Policy Advisor to the Deputy Mayor of Operations in New York City, where he managed a wide range of policy issues from municipal innovation to urban sustainability. He also served as a US Peace Corps Volunteer from 2004 — 2006 in Cape Verde. Jayant has a bachelor's degree in Geography from Vassar College and a Masters of Public Policy from the Harvard Kennedy School.



**Michael Didyk, *Events Committee***

Michael is an Associate in SunEdison's Management Leadership Development Program, a post-graduate 2-year rotation. Michael recently completed a dual degree MBA/MIA at Columbia University, concentrated in Global Energy Management & Policy. While at Columbia, Michael was the Co-President of the CBS Energy Club, evaluated new market opportunities for EnerNOC, and worked as an EDF Fellow in the energy strategy team at Caesars Entertainment in Las Vegas. In his free time, Michael is an avid ice hockey player, and enjoys cycling, running, hiking, and beach volleyball.



**Arthur Kegels, *Events Committee***

Arthur Kegels is a Project Development Analyst at SunPower. He works in cross-functional teams to scale the Commercial & Industrial organization. Before SunPower, he was a Masters' student at UC Berkeley's Product Development Program focused on the commercialization of new technologies. There he led a consulting team on a technology-market fit project for Alphabet Energy.

Arthur moved to San Francisco after graduating from University College of London with a B.Eng. in Chemical Engineering with First Class Honours. He spent time there as Vice President of the Economics & Finance Society. Arthur originally comes from Belgium, however, was raised half his life in Spain and the other in Russia.



**Willa Howe, *Events Committee***

Willa Howe is a Senior Partnership Associate at 3Degrees Inc., a leading renewable energy and carbon trading and consulting group. At 3Degrees, she manages two nationally-recognized utility green power programs and works on larger, company-wide strategy and innovation efforts. Prior to her work at 3Degrees, Willa worked at EnerNOC in Boston as a Contract Management Associate, guiding the closing of the sales process for demand response and energy intelligence software deals.

Willa has her B.A. in Environmental Studies and Sociology from Tulane University in New Orleans, and recently completed a Certificate in Sustainable Energy Management at Presidio Graduate School. Outside of the office, Willa is an indoor cycling instructor, avid reader, yogi, and taco connoisseur.



**Nneka Uzoh, *Events Committee***

Nneka Uzoh is an energy and sustainability innovator. The creator of the Energy Circus podcast, she produces intriguing narratives around how macro energy issues influence the lives of everyday people. Nneka works for Pacific Gas and Electric, a leading utility in California and is building an organic pesticides startup, EmekaTech. Prior to PG&E, Nneka worked in a variety of finance roles for NextEra Energy Resources in Florida. She received her Bachelors in Finance from Hampton University, Masters of Finance– Energy Specialization from Tulane University and an MBA from the Kellogg School of Management. Nneka is active with the Young Professionals in Energy and Women in Cleantech and Sustainability and mentors a student through the East Bay College Fund. In her free time, she enjoys tennis, painting and traveling.



**Carmen Wehmeier, *Events Committee***

Carmen is an attorney in Morrison & Foerster LLP’s Finance and Projects Group. She represents developers, sponsors, and lenders in a variety of renewable energy transactions, including acquisitions, debt financings, and operations.

Prior to attending law school, Carmen worked as an alternative energy consultant for Newcomb Anderson McCormick advising institutional and utility clients on solar procurement and energy efficiency programs.

Carmen received her J.D., summa cum laude, from UC Hastings College of the Law in San Francisco. While at Hastings, Carmen worked as a law clerk in the Administrative Law Judges Division of the California Public Utilities Commission. In her free time, Carmen enjoys playing music, running painfully long distances, and the artistic genius of David Lynch.

## Ambassadors



**Nora Barr, Ambassador, Harvard University**

Nora Barr is a Senior Business Development Manager at NextEra Energy Resources, focusing on new product and origination strategy for NextEra's Distributed Generation business. Nora originally joined NextEra in 2015 as an MBA summer associate, working with the origination team on innovative PPA structures and new products.

Prior to NextEra, Nora spent four years at Credit Suisse Group AG on the Commodities Trading Desk in New York, specializing in energy. Initially, Nora worked with corporate clients on their hedging programs and focused on the physical natural gas business. She then transitioned to Investor Sales, where she developed and sold commodities indices to multinational and institutional clients.

Nora received her MBA with honors from Harvard Business School, where she served as Co-President of the Energy & Environment Club. She earned her Bachelors in Engineering Sciences, cum laude, from Harvard College. An avid singer, Nora serves on the Board of Directors of the Radcliffe Choral Society Foundation. When not on a basketball court, Nora can be found on the ski slopes of Tahoe, and is an enthusiastic advocate of Keep Tahoe Blue!



**Juli Johnston, Ambassador, UC Berkeley and University of Texas**

Juli Johnston is a Deputy Director of Policy and Electricity Markets at SolarCity. Specializing in electric rates and tariffs, she provides analytical support for regulatory policy efforts across the Southwestern U.S. Prior to joining SolarCity, Juli was a Senior Associate at MRW & Associates, a small Oakland-based consulting firm that provides expertise for electric and natural gas litigation and regulatory proceedings, in the form of market and policy analysis and financial assessments.

Juli has a B.S. in Environmental Economics and Policy from UC Berkeley, and an MS in Community and Regional Planning with an emphasis in environmental planning from the University of Texas at Austin. In her free time, Juli enjoys road cycling, cooking, traveling, reading, and camping.



**Georges Meouchy, *Ambassador, Stanford University***

Georges Meouchy is an Engineering Manager at Green Charge Networks, an energy storage company based out of Santa Clara. At Green Charge, Georges is in charge of the data science and asset performance team, whose role is to design the forecasting and optimization algorithms that operate the portfolio of storage systems both behind the meter and for grid services. Prior to joining Green Charge, Georges worked in the mechanical design team at Primus Power, a flow battery startup.

Before moving to California, Georges lived in France and in Lebanon and is fluent in French and Arabic. He holds an MS in Mechanical Engineering from Stanford and a BS in Engineering from the Ecole Polytechnique in Paris. In his spare time, Georges enjoys swimming and skiing, as well as playing and watching soccer.



**Amanda Myers, *Ambassador, Northwestern University***

Amanda Myers is a public affairs professional who focuses on advancing clean energy policy. Most recently she was a Public Affairs Manager at SolarCity, helping open new rooftop solar markets and preserving established ones.

Previously, she was a Business Development Consultant at Oracle. Amanda grew Oracle's hardware business as well as shortened the sales cycle for different hardware products. During her undergraduate studies, Amanda was a Communications Intern at the White House Council on Environmental Quality before completing a Communications & Policy internship at the Environmental Law & Policy Center (ELPC) in Chicago. At the White House, Amanda worked to help spur the wind industry via the Wind Production Tax Credit; she also contributed to Corporate Average Fuel Economy (CAFE) standards, which strive to increase fleet fuel efficiency mandates. At ELPC, she focused on the environmental and public health impact of a Chicago-based rail yard expansion in addition to lobbying for various environmental policies at the city and state level.

Amanda holds a BA in political science, business, and Chinese language from Northwestern University. In her spare time, Amanda enjoys running, biking, hiking, cooking, and reading.



**Marissa Muller, *Ambassador, European Business Schools***

Marissa is the Global Content Lead for all Energy Products at Tesla including solar, Powerwall and Powerpack. Prior to Tesla, Marissa was a consultant for the Global Environment Fund responsible for providing executive leadership and marketing management to two portfolio clients. Marissa also ran marketing for SPG Solar, a commercial and utility solar company, and spent over four years at CNN as a producer and editor. She received her MBA in International Business from IESE Business School in Barcelona, Spain and a Journalism degree from UC Berkeley. In the summer of 2015, Marissa designed and engineered a one-of-a-kind solar charged electric bicycle and toured solo from CA to NY to raise awareness for healthy living and clean energy ([www.marissamuller.com](http://www.marissamuller.com)). Marissa is an avid cyclist, clean tech enthusiast and lover of all water sports.

## Advisory Board



### **Charlotte MacAuseland, *Advisory Board***

Charlotte manages channel partner relationships for SolarCity's commercial team. Prior to moving to San Francisco, Charlotte spent several years living and working in China followed by a stint on the east coast pursuing entrepreneurial interests in e-commerce and Asian art. She received her MBA/MA in international business from Wharton/The Lauder Institute at the University of Pennsylvania. She is fluent in Mandarin Chinese, with an undergraduate degree from Swarthmore College. Charlotte is an avid environmentalist and field hockey player, and spends her free time outside, whether running, skiing, or tending to her (very small) urban garden.



### **Francesca Wahl, *Advisory Board***

Francesca Wahl is on the policy and business development team at Tesla where she manages California regulatory policy engagement with key State Agencies including the Public Utilities Commission and the Energy Commission and facilitates relationships with external stakeholder groups.

Previously, she was the Senior Associate for Energy and Environmental Policy at the Silicon Valley Leadership Group, a public policy trade association representing more than 390 companies in Silicon Valley. Francesca has also worked on federal energy efficiency policy at the Alliance to Save in DC, analyzed state recycling regulation and legislation, assisted governments and small businesses with implementing sustainability principles in their management plans, and served in the White House Liaison Office at the U.S. Department of Agriculture.

Francesca has a B.A. in Economics and Foreign Affairs with Distinction from the University of Virginia. In her spare time, she enjoys cooking, skiing, seeking out new live music venues and restaurants, and exploring the greater Bay Area.



**Lauren Burke, *Advisory Board***

For the last several years, Lauren has been advocating for sustainable businesses and clean technologies at the intersection of transportation, energy, and finance. Her expertise lies in designing and implementing communications to drive market change. As Senior Director at mc<sup>2</sup>, Lauren leads client campaign strategy for early and mid-stage companies. Before mc<sup>2</sup>, Lauren spearheaded campaigns for Opower, Recargo, WaterFX and William McDonough at Blue Practice, supporting clients through M&As, global sales, and fundraising.

She's garnered international experience as a United States Peace Corps Volunteer, serving in Albania, and worked with local organizations on environmental and human rights-based projects, campaigns, and curricula. Most notably, she co-created a documentary on the discourse of gender and employment in Albania, which premiered on one of Albania's leading talk shows and was recognized by U.S. Ambassador Arvizu for her leadership.

Committed to creating clean and affordable energy access, Lauren also serves as an advisor to Amped Innovation, in addition to YPE. She holds a BA cum laude from UC Berkeley.

## **Financial Statements**

YPE SF's 2018 Financial Statements include a Balance Sheet, an Income Statement, and a General Ledger. These statements were prepared without audit from the books and records of YPE SF by Andrew Cornelia, Director and Chief Financial Officer of YPE SF, and were reviewed by the 2019 Board of Directors.

# Balance Sheet

## YPE SF BAY AREA

As of Dec 31, 2018



ACCOUNTS	Dec 31, 2018
<b>Assets</b>	
Total Cash and Bank	\$17,370.40
Total Other Current Assets	\$1,000.00
Total Long-term Assets	\$0.00
<b>Total Assets</b>	<b>\$18,370.40</b>
<b>Liabilities</b>	
Total Current Liabilities	\$0.00
Total Long-term Liabilities	\$0.00
<b>Total Liabilities</b>	<b>\$0.00</b>
<b>Equity</b>	
Total Other Equity	\$0.00
Total Retained Earnings	\$18,370.40
<b>Total Equity</b>	<b>\$18,370.40</b>

# Profit and Loss

## YPE SF BAY AREA

Date Range: Jan 01, 2018 to Dec 31, 2018



### ACCOUNTS

Jan 01, 2018  
to Dec 31, 2018

Income	
Corporate Contributions	\$5,000.00
Event- Ticket Sales	\$26,132.84
Indirect Public Support	\$16.14
Miscellaneous Revenue	\$420.00
Uncategorized Income	\$386.75
<b>Total Income</b>	<b>\$31,955.73</b>
Cost of Goods Sold	
Event- Equipment Rental	\$2,300.00
Event- Food & Drinks	\$7,109.11
Event- Miscellaneous	\$10,004.49
Event- Rental Car & Taxi	\$37.90
Event- Venue Fee	\$12,426.94
<b>Total Cost of Goods Sold</b>	<b>\$31,878.44</b>
<b>Gross Profit</b>	<b>\$77.29</b>
As a percentage of Total Income	0.24%

# Account Balances

## YPE SF BAY AREA

Date Range: Jan 01, 2018 to Dec 31, 2018



ACCOUNT	STARTING BALANCE	DEBIT	CREDIT	NET MOVEMENT	ENDING BALANCE
<b>Assets</b>					
Accounts Receivable	\$0.00	\$5,000.00	\$4,000.00	\$1,000.00	\$1,000.00
Cash on Hand	\$22,634.09	\$30,955.73	\$36,219.42	-\$5,263.69	\$17,370.40
<b>Total Assets</b>	<b>\$22,634.09</b>	<b>\$35,955.73</b>	<b>\$40,219.42</b>	<b>-\$4,263.69</b>	<b>\$18,370.40</b>
<b>Liabilities</b>					
<b>Total Liabilities</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Equity</b>					
<b>Total Equity</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Income</b>					
Corporate Contributions		\$0.00	\$5,000.00	\$5,000.00	
Event- Ticket Sales		\$0.00	\$26,132.84	\$26,132.84	
Indirect Public Support		\$0.00	\$16.14	\$16.14	
Miscellaneous Revenue		\$0.00	\$420.00	\$420.00	
Uncategorized Income		\$0.00	\$386.75	\$386.75	
<b>Total Income</b>		<b>\$0.00</b>	<b>\$31,955.73</b>	<b>\$31,955.73</b>	

<b>Expenses</b>		
Annual Filing Fees	45.00	0.00
Board- Food & Drinks	520.46	0.00
Donations Made by YPE	3,300.99	0.00
Event- Equipment Rental	2,300.00	0.00
Event- Food & Drinks	7,109.11	0.00
Event- Miscellaneous	10,004.49	0.00
Event- Rental Car & Taxi	37.90	0.00
Event- Venue Fee	12,426.94	0.00
Marketing Expense	295.43	0.00
Merchant Account Fees	33.00	0.00
Miscellaneous Non-Event Expense	127.00	0.00
Uncategorized Expense	19.10	0.00
<b>Total Expenses</b>	<b>36,219.42</b>	<b>0.00</b>
<b>Total for all accounts</b>	<b>54,589.82</b>	<b>54,589.82</b>